

Audi Club – Golden Gate Chapter January Agenda Tentative

1. November Minutes Approval

2. Financial Report – Gordon

2.1.1. Thunderhill Budget Reconciliation

3. Marketing Report – Dave

3.1.1. ALMS Budget Reconciliation

4. Website Communications Report – Cliff

4.1.1. Email Client Upgrade Options

5. Membership Growth Report – Lauren

5.1.1. Four Rings Program Final

6. Instructor Committee Report – Terry

6.1.1. Charitable Donation Plan

7. Chapter Election Results – Mike/Christine

8. Chapter BOD Open Positions – New Volunteers and or Re-Confirm

8.1.1. Treasurer

8.1.2. Marketing

8.1.3. Public Relations

8.1.4. Web Communications

8.1.5. Chapter Representative to Nationals

9. Teen Clinic Program

9.1.1. No National Sponsorship

9.1.2. Core Mission of Chapter ?

9.1.3. Assignable to Local Sponsorship ?

9.1.3.1. Operational Cost and Investment

9.1.3.1.1. Bay Teen Clinic Report and Date – Pete

9.1.3.1.2. Sac Teen Clinic Report and Date – Gordon

10. Refund Policy Review Committee

11. Member Event Discounts VIP Program

11.1.1.1. Tiered Instructor Charges?

11.1.1.2. Member Event Contributions / Volunteers

11.1.1.3. VIP Committee Formation to accept member nominations ?

12. Public Information

12.1.1.1. BOD Minutes

12.1.1.2. Financial Recaps – examples attached

12.1.1.3. Registered Member Access or Public Access ?

13. Event Dates Required This Meeting

13.1.1.1. Tahoe Ski Trip – Mike

13.1.1.2. Women's Technical Clinic - Christine

14. Laguna Seca DE Event Update – Gordon/Cliff

15. Set Next BOD Meeting Date

16. Adjourn

Golden Gate Chapter, BMW CCA

Profit & Loss

January through June 2008

Jan - Jun 08

Ordinary Income/Expense

Income

Autocross entry fees	19,670.00
Car control clinic entry fees	
cancellation fee	120.00
entry fees	17,040.00
refunds	<u>-1,140.00</u>
Total Car control clinic entry fees	16,020.00

Club racing income

racer fees	5,150.00
surcharges	<u>1,305.00</u>
Total Club racing income	6,455.00

Dinner & lunch fees

dinner fees	2,304.00
lunch fees	833.00
lunch refunds	<u>-68.00</u>
Total Dinner & lunch fees	3,069.00

Driving schools cxl. fees 700.00

Driving schools entry fees

entry fees	116,250.00
refunds	<u>-6,285.00</u>
Total Driving schools entry fees	109,965.00

Holiday Party income

dinners	<u>6,910.00</u>
Total Holiday Party income	6,910.00

Membership dues income 33,102.83

Merchandise commissions 46.77

National service award 100.00

Newsletter advertising revenue 19,750.00

Newsletter reimb from National 1,399.20

Tour income 410.98

Total Income 217,598.78

Expense

Autocross expenses

awards	786.57
insurance	1,100.00
lunches	2,022.00

Golden Gate Chapter, BMW CCA

Profit & Loss

January through June 2008

Jan - Jun 08

portapotties	150.00
processing fees	887.53
security services	660.00
site rental	5,195.00
supplies	1,756.26
truck fuel	466.37
Total Autocross expenses	13,023.73
Awards	528.48
Bank charges	7.00
Car control clinic expenses	
instructor expenses	895.54
instructor lunches	220.25
insurance	825.00
lunches	1,860.55
processing fees	956.98
Site rental	6,540.00
supplies	133.20
truck fuel	300.00
Total Car control clinic expenses	11,731.52
Club racing expenses	
event fees	5,600.00
processing fees	50.64
steward expenses	1,157.68
Total Club racing expenses	6,808.32
Driving schools	
ambulance	5,211.51
communications	475.00
corner workers	8,720.00
fire crew	3,200.00
food and beverages (lunches)	6,033.80
instructor & staff lodging	8,758.87
insurance	4,200.00
numbers	1,458.15
Patches	416.00
processing fees	5,394.29
public address system	775.00
registration expenses	550.19
Saturday night dinners	4,800.60
security	1,000.00
Site rental	17,000.00

Golden Gate Chapter, BMW CCA

Profit & Loss

January through June 2008

Jan - Jun 08

supplies	333.80
tent repairs & supplies	1,823.00
towing	1,680.00
track rental	34,800.00
truck fuel	246.00
Total Driving schools	106,876.21
Holiday Party	8,819.42
Instructor training expense	2,000.00
Insurance expense	
D&O	753.80
Total Insurance expense	753.80
Meeting expenses	954.68
Member expenses	5.33
Membership chair expenses	5.05
Newsletter	
advertising commissions	5,899.00
editor services	10,000.00
mailing	1,288.00
postage	9,708.43
printing	23,780.00
Total Newsletter	50,675.43
P.O. Box rental & service	584.00
Tour expenses	
insurance	150.00
processing fees	55.83
refunds	388.60
Total Tour expenses	594.43
Treasurer expenses	
checks	161.26
postage	82.00
Total Treasurer expenses	243.26
Truck & trailer expenses	
DMV registration	417.00
Insurance, truck and trailer	2,750.00
lease	2,813.30
Trailer repairs & supplies	329.80
Total Truck & trailer expenses	6,310.10

Golden Gate Chapter, BMW CCA

Profit & Loss

January through June 2008
Jan - Jun 08

Void	<u>0.00</u>
Total Expense	<u>209,920.76</u>
Net Ordinary Income	<u>7,678.02</u>
Net Income	<u><u>7,678.02</u></u>

Golden Gate Chapter, BMW CCA
Profit & Loss
January through December 2007

	<u>Jan - Dec 07</u>
Ordinary Income/Expense	
Income	
Autocross entry fees	35,065.00
Car control clinic entry fees	
cancellation fee	180.00
entry fees	21,050.00
refunds	-1,010.00
Total Car control clinic entry fees	<u>20,220.00</u>
Club racing income	
racer fees	20,600.00
refunds	-950.00
surcharges	1,660.00
Total Club racing income	<u>21,310.00</u>
Dinner & lunch fees	
dinner fees	5,021.00
dinner refunds	-168.00
lunch fees	1,955.00
lunch refunds	-34.00
Total Dinner & lunch fees	<u>6,774.00</u>
Driving schools cxl. fees	650.00
Driving schools entry fees	
entry fees	177,908.00
refunds	-6,490.00
Total Driving schools entry fees	<u>171,418.00</u>
Holiday Party income	
dinners	7,740.00
Total Holiday Party income	<u>7,740.00</u>
Membership dues income	66,482.68
Newsletter advertising revenue	36,800.00
Newsletter reimb from National	1,304.86
Tour income	<u>1,344.00</u>
Total Income	369,108.54
Expense	
Autocross expenses	
awards	526.89
insurance	2,200.00
lodging	1,428.13
lunches	4,143.08
processing fees	2,267.90
refunds	225.00
site rental	13,690.00
supplies	1,898.43
truck fuel	807.85
Total Autocross expenses	<u>27,187.28</u>
Awards	260.48

Golden Gate Chapter, BMW CCA
Profit & Loss
January through December 2007

	<u>Jan - Dec 07</u>
Bank charges	3.00
Car control clinic expenses	
instructor expenses	867.00
insurance	1,100.00
lunches	2,830.04
processing fees	1,199.20
shirts	948.79
Site rental	8,114.00
supplies	280.83
truck fuel	<u>82.73</u>
Total Car control clinic expenses	15,422.59
Club racing expenses	
BBQ	537.85
event fees	11,500.00
processing fees	942.75
steward expenses	<u>938.73</u>
Total Club racing expenses	13,919.33
Conference expense	47.56
Donations	3.00
Driving schools	
ambulance	7,689.97
classroom rental	700.00
communications	1,800.00
control	300.00
corner workers	12,927.00
electrical	400.00
fire crew	10,150.00
food and beverages (lunches)	10,753.39
gas attendant	150.00
instructor & staff lodging	18,542.59
instructor shirts	2,625.00
insurance	5,600.00
luxury restroom	250.00
meeting expenses	1,214.98
numbers	2,869.98
processing fees	7,759.63
public address system	1,650.00
registration expenses	944.58
Saturday night dinners	14,733.65
security	2,210.00
supplies	756.79
towing	1,600.00
track rental	65,700.00
track supervisor	500.00
truck fuel	<u>970.57</u>
Total Driving schools	172,798.13
Habitat for Humanity	50.20
Holiday Party	10,437.64
Insurance expense	
D&O	<u>667.96</u>

Golden Gate Chapter, BMW CCA
Profit & Loss
January through December 2007

	<u>Jan - Dec 07</u>
Total Insurance expense	667.96
Meeting expenses	530.38
Member expenses	95.00
Membership chair expenses	12.85
Newsletter	
advertising commissions	5,845.05
editor services	20,000.00
mailing	2,094.70
postage	17,883.91
printing	47,053.00
processing fees	54.75
production expenses	180.00
Total Newsletter	<u>93,111.41</u>
P.O. Box rental & service	200.00
Taxes, licenses & fees	30.00
Tour expenses	
event costs	1,424.00
insurance	0.00
Total Tour expenses	<u>1,424.00</u>
Treasurer expenses	
postage	86.00
Total Treasurer expenses	<u>86.00</u>
Truck & trailer expenses	
DMV registration	447.00
fuel	20.00
Insurance, truck and trailer	2,263.00
lease	6,748.72
Storage - annual	3,663.34
Trailer repairs & supplies	239.90
Truck repairs & supplies	402.09
Total Truck & trailer expenses	<u>13,784.05</u>
Void	0.00
Web hosting expense	29.85
Total Expense	<u>350,100.71</u>
Net Ordinary Income	19,007.83
Other Income/Expense	
Other Expense	
Festorics loss	3,246.72
Total Other Expense	<u>3,246.72</u>
Net Other Income	<u>-3,246.72</u>
Net Income	<u><u>15,761.11</u></u>